



# Dan Cassidy

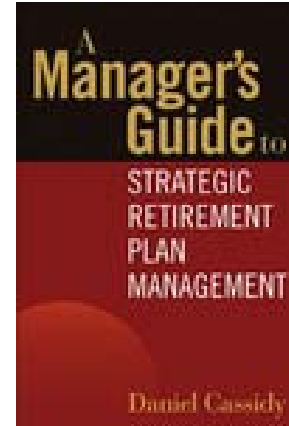


ARGUS

Dan Cassidy, FSA, President of Argus Consulting Ltd, is a renowned thoughtleader in retirement benefits planning, author of *The Manager's Guide to Strategic Retirement Plan Management* (Wiley 2006) and a featured columnist for Employee Benefit Plan Review. His articles and comments have appeared in Employee Benefit News, Employment Relations Today, Pension & Investments and The Handbook of Business Strategy, and on Wall Street Journal Radio. A faculty member at Boston College's Center for Retirement Research, he is also chair of the Society of Actuaries' Smaller Consulting Firm section and a standing member of SOA's Education and Examination Committee's Executive Group.

## Speaking Topics

- Pro-actively Manage Your Retirement Plans... Or Else!
- Megatrends in Retirement Planning
- The Right Questions to Ask: How Top Managers Can Strategically Impact Their Company's Retirement Planning
- Vendor Selection & Management: Criteria for Getting It Right
- Gauging Your Fiduciary Effectiveness... and Compliance
- Financing Retirement Plans: Considerations, Tools, Samples



## Client List

Argus Consulting Ltd's client list contains companies from the chemical industry, environmental services, manufacturing, business services, and social services.

Sample clients include:

- PLAN International
- Kadant
- Instrumentation Laboratory
- Copyright Clearance Center, Inc.
- Alterra Partners (Bechtel Entreprises)
- Brooks Automation
- Heifer International
- Kemira Chemicals

## Testimonials

Dan has presented to our members at large annual meetings as well as small, informal roundtables. He is effective in both milieus, his presentations crafted to the particular needs of the audience at hand. In our particular case, it was pension plans for individuals working outside of the US.

Alison N. Smith, Director  
The Personnel Co-op

Dan is able to instinctively assess the diverse mixture of Plan audiences ranging from our international managers and staff groups, to outside guests, to our worldwide affiliates, and to combinations of all. Dan's knowledge of the subject matter, simplicity of approach, international experience and his pleasant, down-to-earth character allow him to successfully address these various groups. He has never disappointed and we would not hesitate to invite him back.

Janet Fayle  
Corporate Secretary  
Plan International, Inc.

Our audience enjoyed Dan's presentation on Financial Economics: Impact on Small to Mid-Sized Pension Plans. He left our audience informed and with practical information to enable them to focus on the future of their pension plans.

Sandy Neuenkirchen  
Director of Continuing Education  
Society of Actuaries



Argus Consulting Ltd provides employee benefit plan consulting services for qualified and non-qualified benefit plans at client firms in the US, UK, and Canada.